

Questions to ask when you interview a capital campaign consultant

It is very important that you interview any prospective stewardship consultant. This interview may be conducted on the telephone or in person. It is important that you interview the consultant with whom you will be working.

The following suggested questions may help:

Tell us about your philosophy of stewardship and leading churches in stewardship programs.

Describe the details of your program. Should we decide to use your program, what will happen during the program.

Should we decide to use your program, what will you provide?

Should we decide to use your program, how often will you be on site? How will you be available when you are not on site?

Will you be our consultant? If not, when will we have the opportunity to interview our consultant before deciding whether to use your program?

How do you integrate Bible reading and reflection and prayer into the program?

How many congregational committees will we need to conduct this program? How many people will be involved in these committees?

How much additional time will this add to our pastor(s) work load(s)? Will we need to secure any additional staff during the time of the program?

What is the fee for your program? How is it paid?

In your experience, what are the keys to a successful program?

In your experience, what are potential roadblocks to successful programs?

How much can we reasonably expect to raise through our program?

How will you help us insure this is a time of spiritual growth as well as a time of growth in the financial support of the congregation?